

2020 LEADERSHIP DEVELOPMENT SERIES

2020 Dates	Locations	M-W Course(s)	W-F Course(s)
March 16-20 #2001	St. Louis, MO	Project Management* or BSA Sales Manager	Building Effective Teams or 7 Habits*
April 20-24 #2002	Pittsburgh, PA	4 Essential Roles* or Selecting Talent	5 Choices* or Emotional Intelligence
April 27 - May 1 #2003	Dallas, TX	Fundraising Essentials** or Building Effective Teams	Successful Delegation or The C.O.A.C.H.
May 10-15 #2004	Summit	The C.O.A.C.H. or Engaging Millennials	Building Effective Teams or Successful Delegation
June 8-12 #2005	Phoenix, AZ	BSA Sales Manager or Engaging Millennials	Selecting Talent or Successful Delegation
June 8-12 #2006	Orlando, FL	4 Essential Roles* or Engaging Millennials	BSA Sales Manager or 7 Habits*
July 12-18 #2007	Philmont	5 Choices* or Emotional Intelligence	7 Habits* or The C.O.A.C.H.
July 27-31 #2008	Cedar Knolls, NJ	Fundraising Essentials** or 7 Habits*	Building Effective Teams or Project Management*
Aug. 11 #2009	Top Hands Birmingham, AL	The 4 Disciplines of Execution*** (1-Day Course for Upper Management ONLY)	
Oct. 26-30 #2010	Sea Base	The C.O.A.C.H. or 5 Choices*	Project Management* or Emotional Intelligence
Nov. 9-13 #2011	St. Paul, MN	5 Choices* or Emotional Intelligence	Selecting Talent or Project Management*
Nov. 16-20 #2012	Irvine, CA	Fundraising Essentials** or Building Effective Teams	Project Management* or The C.O.A.C.H.

Building Effective Teams \$300

Learn critical strategies and techniques for building great teams.

The BSA Sales Manager \$300

Leverage your BSA Sales Model experience to manage and deliver more results.

The C.O.A.C.H. \$300

Gain practical techniques to build staff relationships through day-to-day coaching.

Emotional Intelligence \$300

Discover how emotional intelligence makes you an effective leader and employee.

Engaging Millennials \$300

Develop impactful techniques to motivate and retain millennial team members.

The 5 Choices to Extraordinary Productivity - FranklinCovey* \$350

Focus on applied strategies to increase personal and professional productivity.

Fundraising Essentials** formerly Fundamentals of Fundraising \$400

Put yourself on the path to develop deeper relationships and larger donations. Content of this course is from the fundraising industry set in a Scouting frame.

Project Management - FranklinCovey* \$350

Build a robust toolkit of techniques and strategies to complete projects.

Selecting Talent \$300

Increase your knowledge of best-practices to successfully hire and select talent.

The 7 Habits of Highly Effective People - FranklinCovey* \$350

Increase your professional and personal effectiveness with seven useful habits.

Successful Delegation \$300

Hone your skills with real-world practice in effective delegation strategies.

The 4 Essential Roles of Leadership - FranklinCovey* \$350

Learn to engage and strengthen your team to achieve its most critical priorities. Discover how to build credibility, create a culture of trust, create a team vision, be more strategic and execute to deliver results.

The 4 Disciplines of Execution - FranklinCovey at TOP HANDS*** \$500

Identify and execute your council's/team's highest priorities by focusing on "Wildly Important Goals," creating a compelling scoreboard, translating top goals into specific actions, and holding each other accountable.

COURSE FEES:

- LD Series \$300
- FranklinCovey* \$350
- Fundraising** \$400
- Top Hands*** \$500

NOTES:

The Leadership Development Series does not provide/cover boarding, flights, transportation or other travel expenses. We will provide lunches on Tuesday, Wednesday and Thursday for week long courses excluding High Adventure Bases. Room and board are ONLY included at Summit, Philmont and Sea Base.

COSTS AT HIGH ADVENTURE BASES:

- Summit course fees + \$440
- Philmont course fees + \$565
- Sea Base course fees + \$440

* High Adventure Base Costs are Subject to Change. *

COURSE CONTACTS:

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