## 2020 LEADERSHIP DEVELOPMENT SERIES

### 2020 Dates | Locations | M-W Course(s) | W-F Course(s)
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March 16-20 #2001 | St. Louis, MO | Project Management* or BSA Sales Manager | Building Effective Teams or 7 Habits* 
April 20-24 #2002 | Pittsburgh, PA | 4 Essential Roles* or Selecting Talent | 5 Choices* or Emotional Intelligence 
April 27 - May 1 #2003 | Dallas, TX | Fundraising Essentials** or Building Effective Teams | Successful Delegation or The C.O.A.C.H. 
May 10-15 #2004 | Summit | The C.O.A.C.H. or Engaging Millennials | Building Effective Teams or Successful Delegation 
June 8-12 #2005 | Phoenix, AZ | BSA Sales Manager or Engaging Millennials | Selecting Talent or Successful Delegation 
June 8-12 #2006 | Orlando, FL | 4 Essential Roles* or Engaging Millennials | BSA Sales Manager or 7 Habits* 
July 12-18 #2007 | Philmont | 5 Choices* or Emotional Intelligence | 7 Habits* or The C.O.A.C.H. 
July 27-31 #2008 | Cedar Knolls, NJ | Fundraising Essentials** or 7 Habits* | Building Effective Teams or Project Management* 
Aug. 11 #2009 | Top Hands Birmingham, AL | The 4 Disciplines of Execution*** (1-Day Course for Upper Management ONLY) | 
Oct. 26-30 #2010 | Sea Base | The C.O.A.C.H. or 5 Choices* | Project Management* or Emotional Intelligence 
Nov. 9-13 #2011 | St. Paul, MN | 5 Choices* or Emotional Intelligence | Selecting Talent or Project Management* 
Nov. 16-20 #2012 | Irvine, CA | Fundraising Essentials** or Building Effective Teams | Project Management* or The C.O.A.C.H. 

### Building Effective Teams $300
Learn critical strategies and techniques for building great teams.

### The BSA Sales Manager $300
Leverage your BSA Sales Model experience to manage and deliver more results.

### The C.O.A.C.H. $300
Gain practical techniques to build staff relationships through day-to-day coaching.

### Emotional Intelligence $300
Discover how emotional intelligence makes you an effective leader and employee.

### Engaging Millennials $300
Develop impactful techniques to motivate and retain millennial team members.

### The 5 Choices to Extraordinary Productivity - FranklinCovey* $350
Focus on applied strategies to increase personal and professional productivity.

### Fundraising Essentials** formerly
Fundamentals of Fundraising $400
Put yourself on the path to develop deeper relationships and larger donations. Content of this course is from the fundraising industry set in a Scouting frame.

### Project Management - FranklinCovey* $350
Build a robust toolkit of techniques and strategies to complete projects.

### Selecting Talent $300
Increase your knowledge of best-practices to successfully hire and select talent.

### The 7 Habits of Highly Effective People - FranklinCovey* $350
Increase your professional and personal effectiveness with seven useful habits.

### Successful Delegation $300
Hone your skills with real-world practice in effective delegation strategies.

### The 4 Essential Roles of Leadership - FranklinCovey* $350
Learn to engage and strengthen your team to achieve its most critical priorities. Discover how to build credibility, create a culture of trust, create a team vision, be more strategic and execute to deliver results.

### The 4 Disciplines of Execution - FranklinCovey at TOP HANDS*** $500
Identify and execute your council’s/team’s highest priorities by focusing on “Wildly Important Goals,” creating a compelling scoreboard, translating top goals into specific actions, and holding each other accountable.

### COURSE FEES:
- LD Series $300
- FranklinCovey* $350
- Fundraising** $400
- Top Hands*** $500

### COSTS AT HIGH ADVENTURE BASES:
- Summit course fees + $440
- Philmont course fees + $565
- Sea Base course fees + $440

* High Adventure Base Costs are Subject to Change.

### COURSE CONTACTS:
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